



## MYOB Greentree

Business Intelligence

myob

# Contents

MYOB Greentree Business Intelligence Greentree IQ*	3
Key Features	4
Testimonials	8



# MYOB Greentree Business Intelligence Greentree IQ\*

MYOB Greentree IQ\*, powered by QlikView, is not just reporting; it's the next generation of interactive business intelligence that puts you in charge.

MYOB Greentree IQ\* builds a total view of the company, including the ability to compare customer, product line and territory performance, identify trends and build forecasts based on 'what-if' scenarios, and perform detailed critical analysis of key business indicators.

MYOB Greentree IQ\* means seeing your business in new ways. Unlike other Business Intelligence solutions with rigid data models that limit analysis, MYOB Greentree IQ\* uses QlikView's unique and award-winning 'in-memory associative technology'. This gives you the freedom to interactively explore your data, ask new questions and uncover new associations at blazing speed.

In just seconds, take your data and see it any way you want. Turn it into charts, tables, graphs. Make them 2-D, 3-D, zoom in, zoom out and click anywhere for more detail. With MYOB Greentree IQ\*, you get the information you need in seconds so that you can focus on what's important – making decisions that empower the growth of your business.

## Key Benefits

- + Pre-built models for rapid deployment
- + Tailor the pre-built models or create your own
- + Fully customisable dashboard and scorecard interface design
- + Drill right down to transaction level
- + Lightning fast dynamic architecture
- + Intuitive interface is easy for any user to understand and use.



## Key Features

1

### Dashboards

Your dashboards can be easily customised to display metrics that are important to you and your business. For example, you can compare year-on-year and month-on-month sales and profit, budget comparisons, bank balances, debtor ageing etc.

2

### Sales Analysis

Analyse any imaginable aspect of your sales data with dynamic grouping and clustering to uncover what has and hasn't happened, where and why. For example, analyse your sales revenue, profit and cost year on year or month on month and dissect further by regions, salespeople, product groups and so on.

3

### What-if Analysis

Ever wondered how a price drop during a promotional campaign might affect your bottom line? With MYOB Greentree IQ\*'s advanced 'what-if' analysis you can easily analyse how costs, price and volume changes will affect your margins.

4

### Supply chain and purchasing

If you need a quick overview of a product group, MYOB Greentree IQ\*'s advanced product query will give you a complete picture:

- + Historical sales volumes so you can plan your purchase
- + Pricing information
- + Inventory-on-hand information
- + Cost
- + Outstanding purchase orders
- + Inventory Analysis.

Detailed inventory balance analysis will help you save money by identifying bottlenecks and when you're overstocked.

- + Inventory valuation
- + Weekly cover
- + Compare inventory value against sales and purchases
- + Find dead items that haven't moved in a long time.

**5** **Job costing**  
With MYOB Greentree IQ\*'s Job Costing model, you'll get detailed analysis of all your projects.

- + Work in progress
- + Job ageing
- + Analyse job profitability
- + Timesheet analysis.

**7** **Highly tailorable**  
Any data inside your MYOB Greentree system can be loaded and analysed in MYOB Greentree IQ\*.  
Advanced users can build their own models on the fly.

**9** **Alerts**  
Set up custom alerts within MYOB Greentree IQ\* to notify you when things happen in your business. Alerts can be pop-ups or email and can be set to anything that is important to your business.

**11** **Server deployment**  
Deploy MYOB Greentree IQ\* on your intranet with MYOB Greentree IQ\* Small Business Server. All the hard work is done on a central server, and all users can look at the same version via a web browser.

**6** **Manage budgeting and forecasting**  
Set up a budget tree directly in MYOB Greentree, and let MYOB Greentree IQ\* help you to follow up Actual vs Budget.

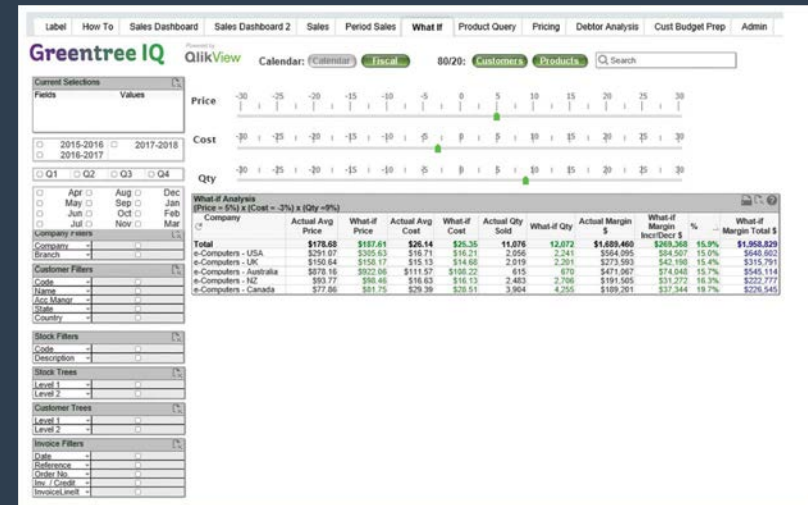
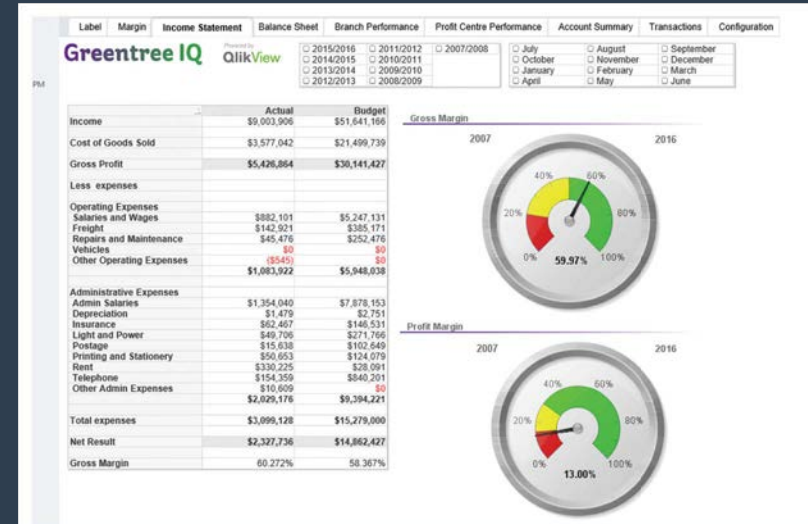
**8** **Find details in a fraction of a second**  
MYOB Greentree IQ\* gives you with a helicopter view of your business, and lets you mine right down to the individual transaction line.

For example, a customer wants to review a particular invoice, but the only thing they remember is that the invoice value was \$120. Just type "120" in the search field and you're there instantly.

**10** **Local machine deployment**  
You can deploy MYOB Greentree IQ\* on any local computer running Windows, and even take your MYOB Greentree IQ\* data snapshots with you on the road.

**12** **Mobile clients, iPhone, Android and Mobile Java**  
With the server deployment, you have the option to publish your MYOB Greentree IQ\* models to smartphone users, giving them access to your MYOB Greentree data.

MYOB Greentree  
Business Intelligence  
Greentree IQ\*



The real value of MYOB Greentree IQ\* is in the dynamic as opposed to static nature of the data - it's entirely accessible all time.

David Granger  
General Manager  
easiYo

With MYOB Greentree IQ\*, the visibility that it's afforded to directors, branch managers and service managers on the current state of what their department or operation is dealing with, is paramount.

Kevin Newman  
Finance & Administration Director  
Adcock Refrigeration & Air Conditioning

Want to learn how MYOB Greentree  
can work for your business?  
Schedule a demonstration today.

AU [biggerbusiness@myob.com](mailto:biggerbusiness@myob.com) | 1300 555 110

NZ [biggerbusiness@myob.com](mailto:biggerbusiness@myob.com) | 0800 696 239

[myob.com](https://myob.com)

